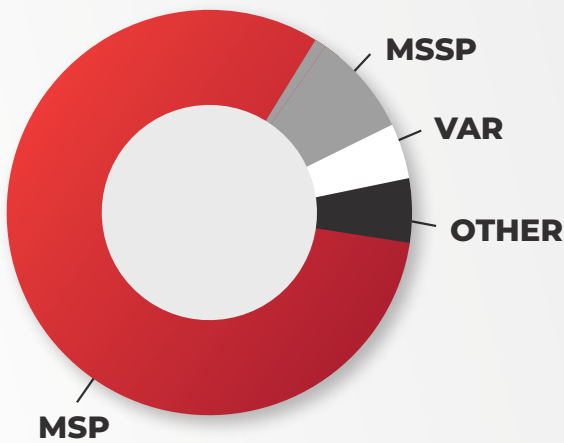


# How Is Your Business Selling Co-Managed IT **Report**

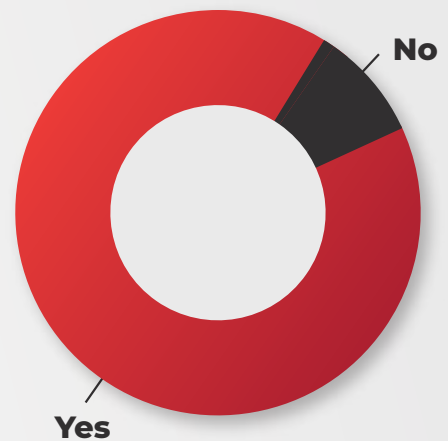
## **1** What Is Your Predominant Business Model?



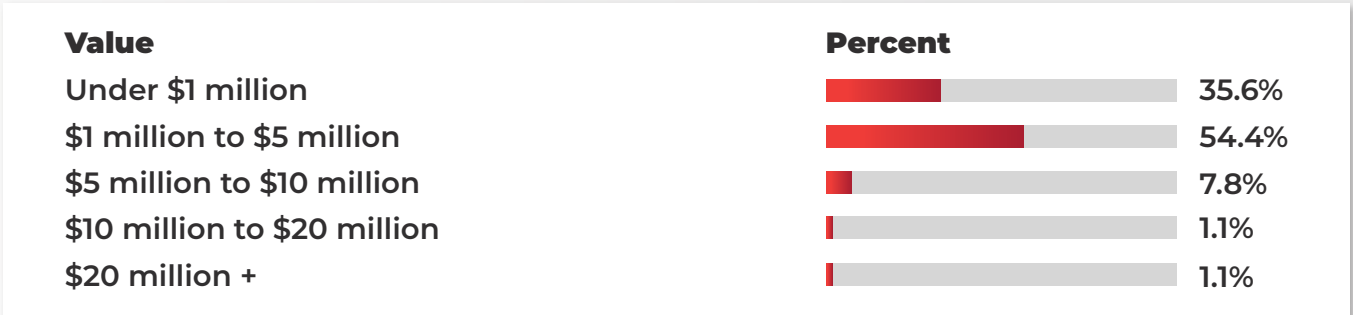
Value	Percent
MSP	79.7%
MSSP	12.5%
VAR	3.3%
OTHER	4.5%

## **2** Do You Sell Co-Managed IT, As Defined By Some Level Of IT Services And Support Sold To A Company With One Or More IT Professionals On Staff That You Are Co-Managing IT With?

Value	Percent
Yes	81.8%
No	18.2%



### 3 What Do You Estimate Your Revenue To Be This Year?



### 4 What's The Average MRR Of Your Co-Managed IT?

